National Beef Strategy sees global opportunities ahead and meets industry challenges head on for 2020-24

News Release, October 1, 2019

Calgary, AB  The Canadian Beef Advisors are pleased to release the 2020-24 National Beef Strategy. The strategy is designed to take advantage of the opportunities facing the industry while simultaneously addressing the challenges.

The development of the 2020-24 National Strategy has been a dynamic collaborative process engaging all industry sectors and national and provincial organizations. The Canadian Beef Advisors and provincial cattle associations believe a united industry is a stronger industry, and that a stronger industry benefits all those working in it today and into the future.

Substantial progress was made under the 2015-19 strategy and the intention is to continue building on the strengths of existing industry organizations. “The National Beef Strategy has provided real value for Canadian beef producers; it acts as a roadmap for the groups as they work together. We have set our industry up for success, now we just need to follow through.” said David Haywood-Farmer, Past Chair of the Beef Advisors.

The National Beef Strategy promotes a united approach to position the Canadian beef industry for greater profitability, growth and continued production of a high-quality beef product of choice in the world. The industry vision, mission and pillars remain unchanged from the 2015-19 strategy, but focus areas and tactics have been updated to reflect the current market and regulatory environment that producers face. The four pillars of Beef Demand, Competitiveness, Productivity and Connectivity provide a framework that supports producer viability.

Anne Wasko, Chair of the Beef Advisors notes “As global demand for all types of protein is growing there are opportunities for those with market access, supplies and a competitive cost of production.” There are exciting times ahead for agriculture as production adjusts to meet demand from a growing middle class in Asia.

The Canadian Beef Advisors consist of elected leaders and staff representation of the seven national beef organizations responsible for policy, marketing, research and sustainability. They are a diverse group of experienced industry representatives, who are responsible for advancing the strategy with the industry stakeholders, providing recommendations on future direction and reporting results against strategy goals and objectives.

Learn more about how stakeholders can achieve a dynamic and profitable Canadian cattle and beef industry at www.beefstrategy.com

The National Beef Strategy is a collaborative effort by Canadian national beef sector organizations including the Beef Cattle Research Council, Canadian Beef Breeds Council, Canada Beef, Canadian Cattlemen’s Association (and its provincial member associations), Canadian Meat Council, Canadian Roundtable for Sustainable Beef, and the National Cattle Feeders’ Association.

The full report is available here

A six-page overview is available here

A three-page summary is available here
FARMERS WILL BE GIVEN FIRST RIGHT OF RENEWAL ON LEASES FOR CROWN LANDS

Move Reflects Government's Continued Support of Livestock Industry: Eichler

Government of Manitoba News Release, October 11, 2019

Producers will be given the first right of renewal for existing leases on Crown lands as part of the Manitoba government’s continued support of multi-generational family farming, Agriculture Minister Ralph Eichler announced today.

“Giving existing forage lease holders the option to renew their legacy leases for additional terms provides the consistency they need for their operations,” said Eichler. “This will enable succession planning for family farms. Opportunities are created for new or young farmers to acquire use of these public assets through new leases to be offered at auction. This balanced approach shows we’re listening to the concerns of farmers and are supportive of the livestock industry in Manitoba.”

Following extensive consultations, amendments to The Crown Lands Amendment Act and the Agricultural Crown Lands Leases and Permits Regulation came into effect Oct. 1. The updated regulation will increase the program’s transparency and accountability by including such features as a public auction process, the capping of leases at a 15-year maximum instead of 50, and measures to ensure the land is used effectively in a sustainable manner that contributes to economic growth in Manitoba.

Under the new regulation, producers who have legacy forage leases that expire before Dec. 31, 2034, will be eligible to renew only until that date before lands go back to auction. Producers with leases that expire after Dec. 31, 2034, will continue under their current terms and are not affected by the new regulation. The province is pursuing further amendment to the regulation to enable successive renewals for legacy leases, provided leaseholders remain eligible.

“Having the first right of renewal on legacy leases is very important to all cattle producers,” said Tom Teichroeb, president, Manitoba Beef Producers (MBP). “Access and predictability are essential to long-term planning related to livestock operations, especially related to their grazing and haying resources. This is a valuable commitment on the part of the provincial government. MBP will continue to engage with it about various aspects of the modernization of the Crown lands program to ensure it is both effective and efficient for beef producers.”

Public meetings to discuss the changes have been scheduled for Tuesday, Oct. 15 from 7 to 9 p.m. at the Ste. Rose Community Hall and on Thursday, Oct. 17 from 7 to 9 p.m. at the Moosehorn Community Hall near Ashern.

Producers are encouraged to monitor the province’s website at www.gov.mb.ca/agriculture/land-management/crown-land/index.html, call 204-867-6550 or call toll-free 1-844-769-6224 in the event of changes due to weather.

The Agricultural Crown Lands Leasing Program distributes leases and permits to approximately 1,750 farmers and ranchers throughout the province, providing an additional land base to support their operations. The land administered through the program is sufficient to feed nearly 90,000 cattle for the grazing season, contributes to ecological goods and services, and provides mitigation and adaptation to climate change.

Additionally, a number of workshops have been scheduled to discuss strategies to stretch feed supplies for producers adversely affected by the dry conditions much of the province has experienced this summer. Meetings will be held on the following dates:

- Wednesday, Oct. 16 at 7 p.m. at the Ethelbert Drop-in Centre at 9 First St. East;
- Thursday, Oct. 17 at 7 p.m. at the Rorketon Curling Rink at 800 First St. South;
- Wednesday, Oct. 30 at 1:30 p.m. in Brandon, at the Manitoba Beef and Forage Initiatives Farm at the northeast corner of PTH 10 and PR 353;
- Tuesday, Nov. 5 at 7 p.m. at the Gladstone Community Centre at 79-5th Street West;
- Tuesday, Nov. 12 at 7 p.m. at the Arborg Heritage Village Hall on PTH 68 East; and
- Wednesday, Nov. 13 at 7 p.m. at the Lundar Legion Hall at 50 Third Ave.

Stretching Feed Supplies to Feed Your Herd

Manitoba Agriculture is hosting workshops for farmers who are going into winter with low feed supplies. Join our provincial specialists as we discuss:

- **Cow nutrition and feeding alternatives** – ration balancing, planning for a successful winter feeding program and how to minimize costs for feeding your beef cattle at a time when feedstuffs are at a premium.
- **When hay is not available, what are your options** – different feeds and feed options.
- **The math for different ways to feed beef cattle**

### Workshops

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<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Time</th>
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<tr>
<td>Wednesday, October 16</td>
<td>Ethelbert Drop-in-Centre 9-1st Street East</td>
<td>7 p.m.</td>
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<tr>
<td>Thursday, October 17</td>
<td>Rorketon Curling Rink 800-1st Street South</td>
<td>7 p.m.</td>
</tr>
<tr>
<td>Wednesday, October 30</td>
<td>Manitoba Beef and Forage Initiatives Farm North of Brandon North East Corner PTH #10 and Hwy 353</td>
<td>1:30 p.m.</td>
</tr>
<tr>
<td>Monday, November 4</td>
<td>Ashern Auction Mart Auction Mart Road</td>
<td>7 p.m.</td>
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<tr>
<td>Tuesday, November 5</td>
<td>Gladstone Community Centre 79-5th Street West</td>
<td>7 p.m.</td>
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<tr>
<td>Tuesday, November 12</td>
<td>Arborg Heritage Village Hall PTH 68 East</td>
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<tr>
<td>Wednesday, November 13</td>
<td>Lundar Legion Hall 50, 3rd Ave, Lundar</td>
<td>7 p.m.</td>
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### For more information

- Call the Manitoba Agriculture Roblin office at 204-937-6460.

Coffee and snacks will be available. Advance registration is not required.
Federal Party Platforms and Agriculture

The federal election is taking place Monday, October 21. To see a list of candidates, find out where you vote, learn more about identification requirements to vote and so on visit the Elections Canada website at https://www.elections.ca/home.aspx

Find the full Conservative platform here, the Liberal platform here, the NDP platform here, the Green Party platform here, the Bloc Quebecois platform here, and the People’s Party of Canada platform here.

Below are a few highlights of the Liberal, Conservative, NDP and Green platforms, which relate to agriculture.

**Liberal Platform**
- Rename FCC to Farm and Food Development Canada, expand their mandate and increase capital lending capability by up to $5 billion per year
- Create a new technology and commercial support fund for agriculture producers to get clean technology and infrastructure
- Review Canada’s business risk management programs, especially Agri-Stability, as well as review ways to better facilitate intergenerational transfer of farms
- Support international trade, especially for small and medium sized enterprises
- Net zero GHG emissions by 2050
- Protect 25% of Canada’s land
- Create a new Canada Water Agency
- Move forward with modest and responsible increases to immigration, with a focus on welcoming highly skilled people and create a Municipal Nominee Program
- Plant two billion trees to better restore forests, grasslands, agricultural lands, wetlands and coastal areas

**Conservative Platform:**
- Help Farmers and Agri-Food Businesses hit hard by market uncertainty
- Break down interprovincial trade barriers
- Stand up for Canada’s trade interests and respond forcefully to non-tariff barriers, in particular in the agriculture sector.
- Diversify trade partners and include chapters in future trade agreements to address non-tariff barriers and find new ways for resolving these types of regulatory disputes.
- Reduce red tape for farmers
- Create a trusted employer system and implement an Agriculture and Agri-Food Labour Strategy
- Create meaningful advisory panels and restore community consultations for marine protected areas
- Work with provinces and farmers to make Agri-Stability more simple, predictable, bankable and timely
- Examine the rule that makes it easier to transfer a farm to a stranger, rather than a family member

**NDP Platform**
- Create a Canadian Food Strategy: take a whole of government approach to address regional needs and priorities by investing in agricultural communities, support young and new farmers, and take steps to ensure rural livelihoods are good and sustainable.
- Committed to fully protecting supply management and ensuring reciprocity in all trade negotiations
- Modernize Canada’s trade remedy system and make sure that trade unions have full standing in trade cases
- Improve training for young people and women to get into agriculture, including low-cost start up loans and succession planning
- Make it easier for the family business to be passed on to future generations, with new legislation to end the unfair tax treatment of family transfers of small business
- Invest in habitat restoration and the rebuilding of fish stocks / National freshwater strategy, to protect waterways and fully restore navigable waters protections
- Ban single-use plastics

Thank you to the Canadian Cattlemen’s Association for compiling much of this information.
MANITOBA FARM SAFETY PROGRAM PRESENTS

SAFE & LOW STRESS CATTLE HANDLING WORKSHOP

OCTOBER 29, 2019
MBFI BROOKDALE FARM

Cost is $35 - Includes lunch and coffee
Full details at: manitobafarmsafety.ca/training-events

Registration deadline: October 23
The Manitoba government has launched public consultations on two draft regulations to support a true watershed-based approach to watershed management in Manitoba, Sustainable Development Minister Rochelle Squires announced today.

“Our government is committed to developing watershed management strategies that promote sustainability and resilience, and solidify watershed districts as the keystone for implementation efforts provincewide,” said Squires. “Water does not follow political or administrative boundaries. These proposed changes support our made-in-Manitoba Climate and Green Plan with a consistent approach to water governance and modernize a historically successful watershed-based program.”

The Manitoba government is looking for feedback on the draft regulations that would add flexibility for local watershed districts in the areas of board appointments and terms, calculating municipal contributions, and handling board contracts and agreements related to water and soil projects. This realignment would also streamline the watershed planning process for municipalities, stakeholders and landowners by eliminating the need to involve multiple conservation districts within a single watershed. In addition, the changes would:

- rename and smoothly transition from conservation districts to watershed districts with watershed-based boundaries;
- further enable partnerships on a watershed basis with Indigenous communities and industry;
- clarify watershed district board policies and procedures; and
- outline district board corporate status and appeal of board decisions.

“With the pressures on our soil, water, habitat and climate, the work of Manitoba’s conservation districts has never been more important,” said Ray Frey, chair, Manitoba Conservation Districts Association. “Over the past year we have been working with the province and conservation districts through discussions and planning for the transition to watershed districts. As the association that supports all conservation districts in Manitoba, we look forward to promoting the future watershed districts as key players in protecting Manitoba’s watersheds.”

The proposed watershed districts regulation and the watershed management regulation are available for review and comment on the Manitoba Regulatory Consultation Portal at https://reg.gov.mb.ca/. The deadline for feedback is Nov. 25.

Comments collected during this consultation period may be used by the Manitoba government to inform changes to existing legislative, regulatory, program and policy frameworks and will be kept confidential.

More information regarding Manitoba’s Conservation District Program can be found at www.manitobawatersheds.ca or www.gov.mb.ca/sd/water/watershed/cd/index.html.
Laying a foundation for protein in Manitoba

'Beef brings people into the store': A surprising retail trend heading in to the holidays

What a healthy plate looks like in six different countries

Farmers to get first right of renewal on Crown land

Ducks Unlimited Canada goes all in to support cattle grazing

To boost beef industry, N.L. government invites farmers to have a cow

Comment: The Great Protein War of 2019
Hay and Straw Listing Fact Sheet

Farmers and producers in Manitoba have numerous options when it comes to listing available hay and straw and for buying hay, straw and alternative feeds. By no means is this list exhaustive and we encourage you to share other avenues for listing and buying with both Manitoba Beef Producers and Keystone Agricultural Producers.

Manitoba Agriculture
Manitoba Agriculture can assist farmers and producers with questions on where to source hay, straw and alternative feed. Call 1-844-769-6224 or visit your local Ag Office. The Manitoba Agriculture Livestock page also has tools and resources for dry conditions.

Manitoba Government Hay Listing Service
The Manitoba government has a hay listing service that includes hay, pasture land, and alternative feeds available. There are also options to select certified organic and certified weed free feed. To learn more, click here.

Social Media
There are two dedicated groups on Facebook for buying/selling hay and straw.
Manitoba Hay and Feed for Buy/Sell
Hay/Feed for sale in Saskatchewan, Alberta and Manitoba
Other social media avenues including Twitter also feature hay for sale across the province, however that exchange needs to occur on a user to user basis.

Hay Exchange
The internet Hay Exchange is a free hay listing and hay locator website. It includes listings from all 50 states and all Canadian provinces. For more information, click here.

MFGA Hay Relief Website
The Manitoba Forage and Grassland Association has a hay relief page on its website. See https://www.mfga.net/hay-relief.

Others
Buy and sell websites like Kijiji and eBrandon will occasionally have listings for hay and straw.

Great Tastes of Manitoba have introduced you to a number of farm families this season, and all of them share common values. Andre & Katie Steppler of Steppler Farms are no exception. While balancing their farm responsibilities with raising a young family, they put the health of their herd and the stewardship of the land at the top of their priority list. They are devoted caregivers, and active community volunteers.

It is often said that farming is more than a job, it’s a lifestyle. In the case of this cattle farming family that rings true. Everything they do as a family revolves around cattle. Even their young children get involved, through 4-H, and it is evident that they all love their animals.

These are the faces behind the farm. These are the people who are making safety and sustainability decisions when it comes to the production of #MBFoods. You can rest easy knowing they take the responsibility of nurturing nature very seriously.

It is our pleasure to introduce you to the Stepplers!

http://greattastesmb.ca/farmers/farmer-1/
LET'S GET SOCIAL
We're ready to connect with you!

Follow us on Twitter:
https://twitter.com/manitobabeef

Like us on Facebook:
https://www.facebook.com/ManitobaBeefProducers

Manitoba Beef Producers is your organization — attend your district meeting
All meetings will begin at 6 p.m., with beef on a bun being served. Meet with MBP representatives and fellow beef producers to discuss issues affecting your district and industry. Elections will be held in even-numbered districts.

<table>
<thead>
<tr>
<th>DISTRICT</th>
<th>DIRECTOR</th>
<th>DATE</th>
<th>LOCATION</th>
<th>ADDRESS</th>
</tr>
</thead>
<tbody>
<tr>
<td>District 9</td>
<td>Diane Riding</td>
<td>Oct-22</td>
<td>South Interlake Rockwood Ag Society (New Barn)</td>
<td>PR #216 &amp; Rockwood Road, Stonewall</td>
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<tr>
<td>District 4</td>
<td>Robert Kenda</td>
<td>Oct-23</td>
<td>Grunthal Livestock Auction Mart</td>
<td>28121 PR #205, Grunthal</td>
</tr>
<tr>
<td>District 11</td>
<td>Robert Matzer</td>
<td>Oct-24</td>
<td>Ashern Legion</td>
<td>3 Main St, East, Ashern</td>
</tr>
<tr>
<td>District 10</td>
<td>Mike Doguid</td>
<td>Oct-28</td>
<td>Arbor Lodge &amp; Rest Community Centre</td>
<td>409 Recreation Centre, Arbor Lodge</td>
</tr>
<tr>
<td>District 3</td>
<td>Peter Penner</td>
<td>Oct-29</td>
<td>Carman Legion Auxiliary Hall</td>
<td>26 – 1st St. NW, Carman</td>
</tr>
<tr>
<td>District 2</td>
<td>Nancy Bowett</td>
<td>Oct-30</td>
<td>Baldur Memorial Hall</td>
<td>142 First St, Baldur</td>
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<tr>
<td>District 5</td>
<td>Steven Manns</td>
<td>Nov-01</td>
<td>Austin Community Hall</td>
<td>41 – 2nd Ave, Austin</td>
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<tr>
<td>District 14</td>
<td>Jade Delaurier</td>
<td>Nov-04</td>
<td>Swan River Elks Hall</td>
<td>112 – 5th Ave, Swan River</td>
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<tr>
<td>District 12</td>
<td>Vacant</td>
<td>Nov-05</td>
<td>Ste. Rose Jolly Club</td>
<td>688 Main Street, Sanford, Ste. Rose du Lac</td>
</tr>
<tr>
<td>District 13</td>
<td>Mary Paziuk</td>
<td>Nov-06</td>
<td>Grandview Legion</td>
<td>476 Main Street, Grandview</td>
</tr>
<tr>
<td>District 7</td>
<td>Tyler Fulton</td>
<td>Nov-07</td>
<td>Minuela Community Centre</td>
<td>568 Minuela Rd, Minuela</td>
</tr>
<tr>
<td>District 1</td>
<td>Gord Adams</td>
<td>Nov-12</td>
<td>Mountview Centre</td>
<td>111 South Railway Ave, Deloraine</td>
</tr>
<tr>
<td>District 8</td>
<td>Tom Teschroel</td>
<td>Nov-13</td>
<td>Arden Community Hall</td>
<td>411 Saskatchewan Ave, Arden</td>
</tr>
<tr>
<td>District 6</td>
<td>Larry Wegner</td>
<td>Nov-15</td>
<td>Oak Lake Community Hall</td>
<td>474 Cameron Street West, Oak Lake</td>
</tr>
</tbody>
</table>

Director retiring
Elections to be held in even-numbered districts.

$100
Regular Registration
Includes Banquet Ticket

$60
Single Banquet Tickets

$50
Meeting Only
No Banquet

$85
Early Bird Special before January 7, 2020
Includes Banquet Ticket

MBP members are encouraged to mentor and register a young producer ages 18 to 39. The young producer receives a complimentary registration with a mentor’s registration.

February 6-7, 2020 • Victoria Inn, Brandon, MB
Register at www.mbbeef.ca or Call 1-800-772-0458 • info@mbbeef.ca
COMPETITIVE FEED COSTS

TIME TO BOOK YOUR FALL/WINTER GRAIN & PROTEIN NEEDS

TRUCKLOAD LOTS (APPROX. 42 MT)
Delivered right to your farm

GRAIN SCREENING PELLETS
(APPROX. 14% PROTEIN, 6% FAT)

HIGH FAT EXPELLER CANOLAMEAL
(APPROX. 39 % PROTEIN, 11 % FAT)

GROUND OAT HULLS
(Great for stretching silage)

CORN SCREENINGS
(Similar nutrient value to whole kernel corn)
(No grinding or rolling required to feed)

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1 (877) 999-6604
MBP E-Newsletter mbbeef.ca

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PRE-REGULATORY APPROVED—EAR TAGS FOR CERVID—EAR TAGS AND LEG BANDS FOR GoATS

Reminder

TESA APPLICATIONS DUE DECEMBER 6

Manitoba Beef Producers is accepting applications for Manitoba’s Environmental Stewardship Award (TESA) until December 6.

Since 1996, the Canadian Cattlemen Association’s (CCA) TESA has recognized producers who go above and beyond standard industry conservation practices, setting positive examples for other cattle producers and the general public.

At the provincial level, the winning operation receives recognition for its outstanding contributions, which in MBP’s case occurs in conjunction with its annual general meeting in February. All provincial award recipients then move forward to compete at the national level.

The national TESA recipient is announced during the Canadian Beef Industry Conference and CCA Semi-Annual Meeting in August. All provincial recipients are awarded an all-expense paid trip for two to attend this meeting.

Each TESA nominee exemplifies significant innovation and attention to a wide range of environmental stewardship aspects of their farm operation. Such innovations extend beneficially to areas far beyond their land, including water, wildlife and air.

For information and to access the application go to www.cattle.ca/sustainability/the-environmental-stewardship-award/

All beef cattle operations in Canada may apply. Producers can either be nominated by an individual or organization, or apply themselves. Nominees and applicants compete for one of the provincial awards based on their province of residence.

The form, along with all supporting documentation (such as letters of support, photos and/or videos), is to be submitted to Manitoba Beef Producers P.O. Box 220-330 Century Street, Winnipeg, MB R3N 0Y4 by December 6, 2019. The application can be emailed to info@mbbeef.ca.

The 2018 national level TESA winner was Manitoba’s Circle H Farms, a purebred cow-calf operation owned and operated by Brian and Sonja Harper and family. The recipient of Manitoba’s ESA in 2019 was Cameron and Lisa Hodgens, Hodgens Farm of Lenore.

Click here to access to the application
Reducing Livestock Predation Risk: Testing Innovative Ways to Minimise Losses

Looking for cooperators

What we are doing:

1) Testing a method of assessing the risk of predation to your operation
2) Deploying multiple monitoring & predator deterrents

Are you experiencing losses within the outlined watersheds?

This project is looking for innovative livestock producers who:

- are experiencing losses
- willing to try unorthodox experimental approaches to stopping predator attacks
- willing to provide information on costs, attitudes, animal husbandry, mortality management and past losses among other information
- will provide in-kind support in the form of assisting with fence/equipment installation, weekly monitoring of fences and trail cams, moving of equipment on a regular basis
- will participate in demonstration events, interviews, web and paper based communications.

Payments will not be made to producers for their involvement, it is expected that those participating in the project are already experiencing losses at a level that they would see the benefit in a target approach with highly specialized equipment and expert involvement.

Contact:
Melanie Dubois
Text Cell: 204-573-3535
Office: 204-578-6646
Melanie.Dubois2@Canada.ca

Sr. Riparian and Biodiversity Biologist
Brandon Research & Development Centre
18th & Grand Valley Rd
Brandon Manitoba

Get serious about reducing your losses.
Got unwanted pesticides or livestock/equine medications?

Farmers: safely dispose of unwanted or obsolete agricultural pesticides and livestock/equine medications – no charge! Take them to the following locations on the dates noted between 9 a.m. and 4 p.m.

ARNAUD
October 24
GJ Chemical
204-427-2337

BALDUR
October 25
Pembina Coop
204-535-2598

BEAUSEJOUR
October 21
Nutrien Ag Solutions
204-268-3497

BRANDON
October 23
Richardson Pioneer
204-727-5353

CARMAN
October 22
Nutrien Ag Solutions
204-745-3939

GLASTONE
October 25
Nutrien Ag Solutions
204-385-2349

GROSSE ISLE
October 23
Nutrien Ag Solutions
204-467-8026

HARTNEY
October 22
Redfern Farm Services
204-858-2038

INGOS
October 22
Jackson Seeds
204-564-2293

MINTO
October 24
Pembina Coop
204-776-2353

PORTAGE LA PRAIRIE
October 24
Portage Agri Sales
204-857-7838

SOUTH BRAMPTON
October 23
Grand Plains
204-546-2800

SJOAL LAKE
October 21
Shur-gro Farm Services
204-759-4240

STARBUCK
October 25
Richardson Pioneer
204-735-2302

STE. AGATHE
October 25
Nutrien Ag Solutions
204-882-2567

SWAN LAKE
October 21
Pembina Coop
204-836-2109

SWAN RIVER
October 23
New Era Ag Technologies
204-734-6222

TEULON
October 22
Wills Agro
204-461-0386

VIRDEN
October 21
Redfern Farm Services
204-748-1122

WINKLER
October 23
Nutrien Ag Solutions
204-325-6498

Next Cleanfarms collection in these areas in fall 2022.

For more information: 1-877-622-4460  cleanfarms.ca